



# Middle East





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# Marine Technical Services

## About us

Charles Taylor Marine Technical Services provides surveying and consultancy services to the maritime industry. We offer bespoke services to underwriters, brokers, P&I clubs, ship owners, yacht owners, shipping financiers, ship managers, ship builders/repairers and the offshore industry.

Charles Taylor has supported the marine industry for 135 years. Our growing Marine Technical Services practice recruits, trains and retains some of the best marine consultants and surveyors worldwide. Our team of marine engineers, master mariners, naval architects and specialist yacht surveyors have many years of practical experience.

It is vital that the maritime industry evolves rapidly now more than ever before.

We at Charles Taylor Marine Technical Services are committed to the development of the next generation of marine experts and technologies that will secure a balanced and prosperous future.

We are committed to providing the client with a high quality, broad reaching, independent, accurate, and personal service. Through our extensive case history and hands on experience we advise on a wide range of topics, including but not limited to, loss mitigation, vessel optimisation, incident causation, environmental legislation, and all manner of repair work.

We can act on any client's behalf as expert witness in the context of legal proceedings.

Our worldwide network of surveyors is well positioned to respond quickly and effectively to your requirements 24/7.



# Our services

## Marine

- P&I surveys and investigations
- Cargo surveys (wet and dry)
- Hull & Machinery casualties
- Grounding investigations, salvage & wreck removal consulting
- Collision / allision investigations, including fixed & floating objects
- Machinery failures and forensic investigations, including root cause analysis
- Condition surveys (P&I, H&M) and valuations by third party provider
- On/Off hire surveys
- Draft & bunker surveys
- Vessel suitability surveys
- Yacht & small craft surveys
- Heavy lift project oversight (project cargoes, yachts, large structures, etc.)
- Warranty surveys, including towage approvals, lashing, stowage & loadouts
- Bunkers testing
- Marina risk assessments
- Shipyard risk assessments

## Cargo

- Cargo testing
- Hatch opening, loading & discharge surveys
- Surveys & investigations for damage of goods in transit
- Rail and road transportation damages
- Cargo condition surveys from pre-load to destination
- Damage root cause analysis and mitigation
- Warranty survey of goods/cargo from factory to end user

## Loss Prevention & Risk Management

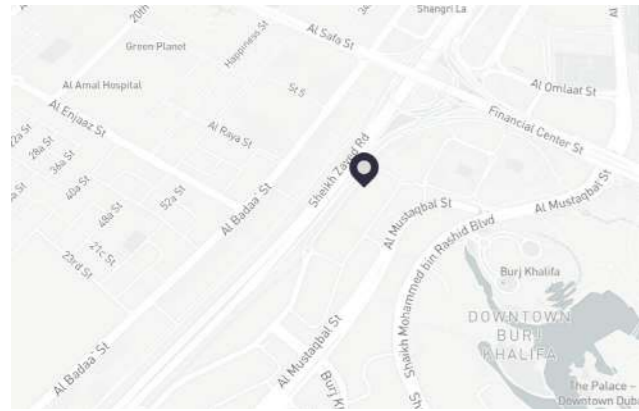
- Our team of expert Surveyors, Engineers, Master Mariners, and Naval Architects provide consulting on best practices and research into process improvement.

## Expert Witness and Legal Consulting

- Machinery failures
- Vessel navigation
- Structural damage to vessels and machinery cargo
- Stability analysis using GHS software and AutoCAD 2D or 3D illustrations
- Personal injury claims
- Incidents involving cargo stowage and collapse
- Bunkers and cargo contaminations



# Middle East Offices



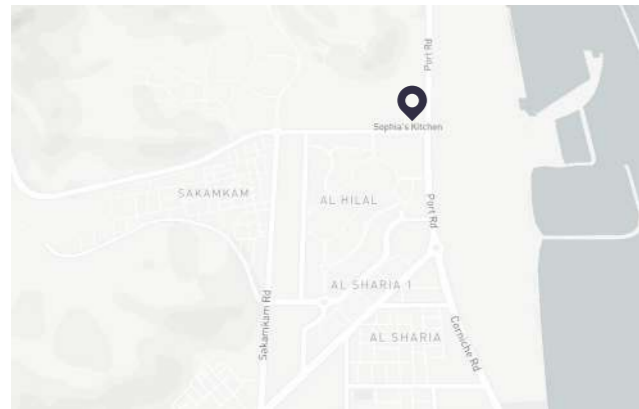
## Dubai (Regional Head Office)

**Postal Address:** PO Box 49476, Dubai, UAE

**Physical Location:** Office 1101A, 48 Burj Gate, Sheikh Zayed Road, Downtown, Dubai, United Arab Emirates

**Tel:** +971 4 358 3963

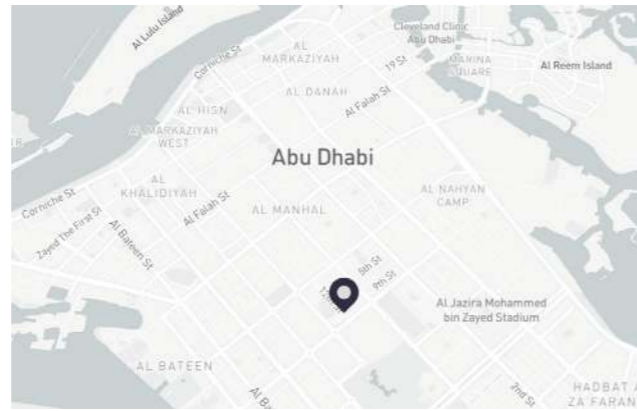
**Email:** mts.dubai@charlestaylor.com



## Fujairah

**Physical Location:** Fujairah Free Zone, Block-B, Office No. 2, Phase-1 Fujairah, United Arab Emirates

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## Abu Dhabi

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## Qatar

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# Key profiles



## Gustavo Cosulich

**Director, Marine Technical Services, Middle East**

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Dubai, United Arab Emirates

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**Gustavo is a chemist consultant and a marine superintendent with 10 years' experience in the field of qualitative and quantitative claims related to the carriage by sea of liquid and solid bulk cargoes.**

His day-to-day activity involves advising clients on quality disputes on petroleum products, chemical and petrochemical cargoes, as well as Fuel Oil and Bunkers quality disputes.

Gustavo served as petroleum laboratory analyst at LCC lab in Europe for several years, where he worked in the Petroleum Products Testing department. During this time he gained extensive experience on a wide variety of testing methods, including ISO 8217 fuel oil and gasoil standards.

He then moved to become a consultant chemist, performing high profile quality and quantity investigations on petroleum and chemical cargoes in over 20 countries, both on board ships and at terminal installations. Over the years, Gustavo has advised a variety of international shipping stakeholders including P&I clubs, underwriters, ship owners, charterers, traders and oil majors.

Gustavo regularly serves as expert chemist witness in the UK High Court of Justice as well as in arbitrations. He also regularly represents his clients in joint testing at third parties' laboratories in the USA, Europe, UAE and Latin America.

Throughout his career he has been directly involved in more than 1,000 quality claims related to bunkers, liquid and solid bulk cargoes.

Gustavo regularly holds loss prevention courses for deck and engine officers and is a regular panellist at international conferences on his areas of expertise, including bunkers quality claims, liquid and solid bulk cargoes contaminations.

In April 2019 Gustavo started his own consultancy firm Cosulich Marine Consultants ("CMC") in the United Arab Emirates, which was then successfully acquired in January 2021 by Charles Taylor Marine Technical Services where he now serves as Director of Middle East.



**Sven Polter**  
Team Leader/Marine Surveyor

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Sven graduated with a National Higher Diploma in Maritime Studies from the Cape Peninsula University of Technology in Cape Town and is a Master Mariner (SAMSA) who commenced his seagoing career with South Africa's national carrier, Safmarine. Here he served in its diverse fleet up to the rank of 2nd Officer on container, reefer, bulk and general cargo vessels trading worldwide.

Following a career of almost 10 years on cargo vessels, Sven progressed to more specialized vessels. In the capacity of Chief Officer and Master he served on marine research vessels and an icebreaker carrying out scientific and annual overwintering team relief voyages, including a rescue mission, to Antarctica and the South Atlantic Islands. Sven's final sea time was with a renowned German heavy-lift vessel operator, before relocating from Cape Town to Dubai to embark on a career as a Marine Surveyor.

Sven has been based in Dubai as a Marine Surveyor since 2008 with a leading global provider of marine surveying services, attending around 800 cases including the survey of high profile/value casualties

across the Middle East region, i.e. ultra large container vessel fires, sabotage attacks on oil tankers in the Arabian Gulf waters, and oil tanker explosions.

His surveying experience includes all types of Hull & Machinery damage surveys, ranging from collisions/allisions & contact, groundings, touching bottom & shallow berth to fire, explosion, sabotage, and fixed & floating objects. Specific Policy surveys include those for War Risks, Loss of Hire, Yachts, Ship Repairer's, and Charterer's Liability.

Sven has Internal QMS Auditor certification and is experienced in conducting ship management office (JH) and fleet navigation audits, desktop reviews and general marine consultancy. He is a Member of the Nautical Institute and the International Institute of Marine Surveyors.

Sven joined Charles Taylor as a Marine Surveyor in January 2021.



**Sheel Cabral**  
Marine Surveyor

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Sheel is an experienced Chief Engineer with most of his sea-going experience gained on oil tankers and very large liquefied gas carriers (VLGC). He is also a Chartered Marine Engineer with over two decades of industry experience in project management, vessel management, operations, dry-docking repairs, and project management for retrofit solutions and conversions on VLGCs and anchor handling & supply tugs (AHTS).

Sheel's shore-based working experience, from 2001 to 2020, includes successful senior management roles with leading ship owners in the UAE and India where he was the project lead for major conversions and dry docking of VLGCs & tankers in UAE and Bahrain and conversion of two 180-ton BP AHTS in Turkey and the UAE. He was the Owner's representative overseeing the new construction of an LNG carrier in Korea and retrofitting ballast water treatment systems on tankers. Other work included identifying suitable assets and project planning for a prominent bunker barge operator in the UAE.

He is a Fellow of the Institute of Marine Engineering, Science and Technology (IMarEST) where he is currently (as at 2021) the Honorary Treasurer of the Institute's UAE branch and has been responsible for hosting various technical seminars in the region since 2015. Additional professional memberships include being a Fellow at both the Institution of Engineers and Institution of Valuers in India. Sheel is also recognised as an industry expert, sitting on the UAE Technical Committee sessions with IACS members.

Sheel joined Charles Taylor Marine Technical Services in Dubai as a Marine Surveyor in January 2020 and is undertaking project and retrofit management, drydocking supervision, all types of marine surveys including claims adjustment, and marine consultancy.



**Sujith Mathew**  
Marine Surveyor

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**Sujith is a qualified Naval Architect with more than 15 years' experience as a marine consultant based out of the UAE. He has a Bachelor of Technology degree in Naval Architecture & Ocean Engineering and a Master of Science from University College London. He is a full member of the Royal Institute of Naval Architects and International Institute of Marine Surveyors since 2012.**

He has a certificate from Germanischer Lloyd Academy for Internal Audit (ISM/ISPS/MLC) and valid certificate for Basic Offshore Safety Induction and Emergency Training (BOSIET).

Between 2005 and 2007, Sujith was Project Engineer on behalf of Owners for various new-build yachts, crew boats and anchor handling tugs. Subsequently, he spent the past 13 years as a Marine Surveyor attending marine casualty investigations and marine warranty surveys for large engineering projects.

Sujith has previously worked with two leading global marine consultancies as a Marine Warranty Surveyor for various offshore, onshore load out/load in, transportation, heavy lift/float over installations in the Middle East, West Africa, and the Far East.

As Project Manager for various MWS and Marine Casualty Projects, he has carried out an average of 75 marine/offshore asset integrity inspections every year for the past 10 years.

He is responsible for carrying out project management and MWS desk review/site approval work and involved in managing the marine risk during the transshipment of approx. 100,000 MT of project cargo for onshore nuclear projects from 2014 to 2018. During this period, he was also involved in several high-profile marine casualties (>USD 5 million) within the MENA region.

Sujith has been a Marine Surveyor with Charles Taylor Marine Technical Services in Dubai since July 2020.



**Himanshu Marwaha**  
Manager – Marine Division

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Doha, Qatar

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**Himanshu is an experienced Master Mariner with considerable experience in the shipping industry, ship management, operations and marine consultancy activities.**

He has more than 15 years' experience at sea, mostly on energy vessels including very large gas carriers (VLGC).

Himanshu is qualified as an Associate to the Average Adjusters, proficient with marine cargo claims handling, including General Average and Particular Average claims as a surveyor. He has been involved in significant marine casualties across the region assisting the General Average adjusters. Himanshu undertakes marine surveys on all types of vessels.

Himanshu is also qualified as an Internal Auditor, Designated Person Ashore, Maritime Cyber Risk Management expert, Inventory of Hazardous Materials expert and DRI expert, to name a few. He is currently pursuing his LLM from the University of Aberdeen to become a Maritime Legal Consultant. He has also been involved in the Flag State inspections of vessels, assisting the local authorities including regulatory bodies and ministries for the casualty investigations and assisting the ports and terminals in their policy reviews.

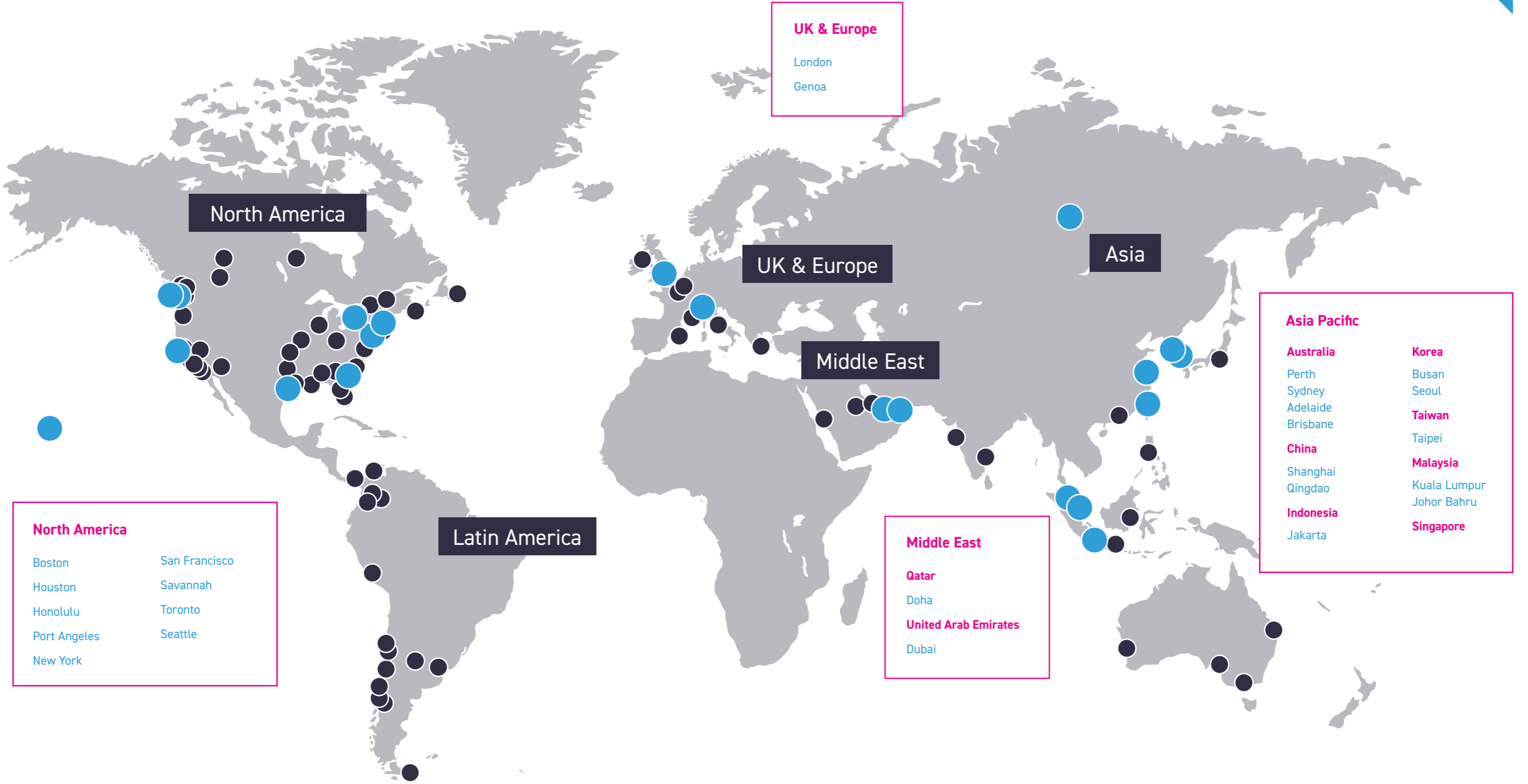
He has been named as an approved marine surveyor for performing the Marine Warranty Surveys by the local port regulatory body. He has undertaken numerous P&I club risk surveys, Joint Hull Committee condition surveys for H&M underwriters, suitability surveys, pre-purchase condition surveys of commercial vessels and pleasure yachts, including wooden dhows of special characteristics and design.

He has proven abilities to assist clients with their requirements during a vessel's re-fit programme and has been engaged in the LNG cargo tank (Mark III) repairs/re-fit and the design, re-fit and overview of the commissioning of ballast water treatment plants.

Himanshu has headed up our marine division in Qatar for the past eight years, undertaking assignments across the region including in Bahrain, Oman and Kuwait.



# Charles Taylor Marine Technical Services Global Team





# Key Contact information



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## About Charles Taylor

**Charles Taylor provides insurance services, claims and technology solutions to all parties within the global insurance market. Its technical expertise, technological tools and breadth of solutions enable its clients to outperform, by addressing complexities and challenges across every stage and aspect of the insurance lifecycle and operating model.**

Charles Taylor employs approximately 3,100 staff in more than 120 locations spread across 30 countries in Europe, the Americas, Asia Pacific, the Middle East and Africa. It has earned the trust of a diversified, blue-chip international customer base that includes national and international insurance companies, mutuals, captives, MGAs, Lloyd's syndicates and reinsurers, along with brokers, distributors and corporate insureds.



For more information please visit: [charlestaylor.com/MTS](http://charlestaylor.com/MTS)

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